

VERMONT LOTTERY COMMISSION
Berlin, VT
June 21, 2017

PRESENT: Commissioners: Sabina Haskell, Chair; Ed Flanagan, Robert Campo,
Susan Popowski, Michel Consejo
Staff: Mike Ferrant, Jeff Cavender, Mary Cassani, Mary Vaupel
Guests: Jeff Lipps and Cara Salvatore with Intralot, Rick Barnett with CARTER

The meeting was called to order at 10:31 am.

ACCEPTANCE OF MINUTES FROM MAY 17, 2017.

A CHANGE TO THE AGENDA WAS MADE TO ADD LUCKY FOR LIFE AND MEGA MILLIONS GAME CHANGE RULES TO INFORMATION ITEMS. AN ADDITION WAS MADE TO THE EXECUTIVE SESSION FOR A CONTRACTUAL ISSUE.

MOTION

A motion was made by Commissioner Campo to accept the May 17, 2017 minutes as distributed. Motion was seconded by Commissioner Consejo and voted in the affirmative.

MARKETING AND SALES – Jeff Cavender

Marketing for this summer begins with the first of five Lake Monsters games. In addition to having the Cash-N-Ator, once per game we will be awarding \$40 to each adult sitting in a randomly selected row. This will be part of our 40th anniversary celebration. The launching of the family of 40th anniversary tickets will be on July 7th. The Big Event is tentatively scheduled for May 18, 2018.

The 5 date Blast of Cash tour kicks off on July 11th in St. Albans. The Cash-N-Ator will visit five of our agent locations from 11am – 1pm. The retail locations are spread out throughout the state.

The 2nd chance drawing held on June 14th saw 1.4 million tickets entered online for the draw. This amount has doubled from three years ago.

CARTER – Dr. Rick Barnett

Dr. Barnett spoke to the new Commissioners regarding what CARTER is and what they do. He spoke about the problem gambling grant and how CARTER utilizes those funds. The application for the next problem gambling grant was submitted, and he explained to the Commission where CARTER's focus will be for the upcoming year if they are awarded the grant..

BUSINESS OFFICE – Mary Cassani

There are only one and a half weeks left in this fiscal year and the lottery has already met its target in sales. This year there will be a bit over 24M given to the Education Fund.

SECURITY – Mike Ferrant

Last week an agent reached out for assistance in an embezzlement case. Mike is working with the retail agent to provide reports and any assistance needed.

DIRECTOR'S REPORT

There is no Director's report.

INTRALOT – Jeff Lipps

Intralot is currently amid a control audit which should be completed by the end of next week. The report will be delivered to the Lottery in August.

The 40th Anniversary promo coupons have been completed and imported into production.

Currently working on the Mega Millions specs for the game change coming in October. This includes new playslip designs as well as a new Win Station button.

Intralot is also working on specs for the new Fast Play Progressive game, Green Mountain Jackpot. this game will be offered at \$2, \$5, and \$10 price points.

INFORMATION ITEMS

A discussion and explanation to the Commissioners was had in regard to the changes coming in the Mega Millions rules and the Lucky For Life rules.

MOTION

A motion was made by Commissioner Flanagan to accept the changes to the rules to the Mega Millions Game. Motion was seconded by Commissioner Popowski and voted in the affirmative.

MOTION

A motion was made by Commissioner Campo to accept the changes to the rules to the Lucky For Life Game and to file an emergency rule to take effect immediately. Motion was seconded by Commissioner Flanagan and voted in the affirmative.

ACCEPTANCE OF REPORTS

MOTION

A motion was made by Commissioner Campo to accept the reports as presented. Motion was seconded by Commissioner Flanagan and voted in the affirmative.

MOTION

A motion was made by Commissioner Campo to move into an executive session to discuss a contractual matter at 12:18pm. Motion was seconded by Commissioner Flanagan and voted in the affirmative.

MOTION

A motion was made by Commissioner Flanagan to move out of an executive session at 12:47pm. Motion was seconded by Commissioner Popowski and voted in the affirmative.

MOTION

A motion was made by Commissioner Consejo to complete and sign an AA-14 to amend the Intralot contract. Amendment 3 includes an increase in the maximum payable, the last 2 year extension (to 2020) and language regarding the removal and payment stoppage of the 25 MPNG's. Motion was seconded by Commissioner Flanagan and voted in the affirmative.

There will not be a Commission meeting in July. The next Commission meeting is scheduled for August 9th at 10:30am.

MOTION

A motion was made by Commissioner Campo to move into an executive session to discuss a personnel matter at 12:51pm. Motion was seconded by Commissioner Flanagan and voted in the affirmative.

MOTION

A motion was made to move out of executive session at 1:37pm. Motion was seconded and voted in the affirmative.

MOTION

A motion to adjourn at 1:38pm was made by Commissioner Campo. Motion was seconded by Commissioner Flanagan and voted in the affirmative.



Sabina Haskell, Chair