

VERMONT LOTTERY COMMISSION  
Berlin, VT  
May 17, 2017

PRESENT: Commissioners: Sabina Haskell, Chair; Ed Flanagan, Robert Campo,  
Susan Popowski  
Staff: Mike Ferrant, Jeff Cavender, Mary Cassani, Mary Vaupel  
Guests: Jeff Lipps, Cara Salvatore and Jeff Savage with Intralot

The meeting was called to order at 9:00 am.

MOTION

A motion was made to move into an executive session at 9:01 am to discuss a personnel issue. Motion was seconded and voted in the affirmative.

MOTION

A motion was made to move out of executive session at 10:25 am. Motion was seconded and voted in the affirmative.

**ACCEPTANCE OF MINUTES FROM APRIL 26, 2017.**

MOTION

A motion was made by Commissioner Campo to accept the April 26, 2017 minutes as distributed. Motion was seconded by Commissioner Popowski and voted in the affirmative.

**MARKETING AND SALES** – Jeff Cavender

The Five Alive promotion supporting Gimme 5 on May 5<sup>th</sup> did 19% better this year than it did last year. Even with its success, it is unsure at this time whether it will continue next year.

**BUSINESS OFFICE** – Mary Cassani

The Self-Assessment of Internal Control for 2017 was completed by the management team this year. This is usually completed by Mary Cassani and the Executive Director.

A discussion was had regarding the assessment and how it works, what material and questions are asked, and what the state does with this information and if and how the Lottery may be required to do anything further.

The current four-year contract with Davis & Hodgdon, the Vermont Lottery auditors, is coming to its termination date. A two-year extension to the contract is currently being written and will require a vote at a later meeting.

**SECURITY** – Mike Ferrant

There is nothing to add to his report at this time.

**DIRECTOR'S REPORT**

There is no Director's report at this time.

**INFORMATION ITEMS**

There are no information items at this time.

**ACCEPTANCE OF REPORTS**

**MOTION**

A motion was made by Commissioner Flanagan to accept the reports as presented. Motion was seconded by Commissioner Campo and voted in the affirmative.

**INTRALOT** – Jeff Lipps

A new CEO started at Intralot on Monday. His name is John Donahue and he has plans to visit all Intralot jurisdiction in the next year.

**OTHER BUSINESS**

Jeff Cavender gave an update on the Touch Play Consoles. By vendor agreement, the Lottery will stop paying the lease expense for the TPCs no later than 9/1/2017. The Lottery is considering the possibility of trading the TPCs with WinStations based on equal value.

The Mega Millions change scheduled for this October contains an addition of a "Just The Jackpot" ticket which can be purchased giving the player an opportunity at two chances for the jackpot only, not including any lower tier prizes. To date, there are 22 states who have said no to this addition, and 7 who have said yes with MA being the only New England state interested in participating. Due to the complexity and the potential confusion to the player, Vermont is not participating in this addition. A regular rules change process will still need to occur in order to adopt the other portion of the rules that will be a mandatory change for all states who sell Mega Millions.

**MOTION**

A motion to adjourn at 10:56 am was made by Commissioner Campo. Motion was seconded by Commissioner Flanagan and voted in the affirmative.

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Sabina Haskell, Chair

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