

VERMONT LOTTERY COMMISSION
Berlin, VT
January 18, 2017

PRESENT: Commissioners: Martha O'Connor; Chair, Karen O'Hagan, Vice Chair, Ed Flanagan,
Michel Consejo
Staff: Mike Ferrant, Mary Cassani, Jeff Cavender, Mary Stridsberg
Guests: Jeff Lipps and Cara Salvatore with Intralot

The meeting was called to order at 9:35 am.

A CHANGE TO THE AGENDA WAS MADE TO REMOVE THE AUDIT REPORT FROM BRET HODGDON OF DAVIS & HODGDON.

ACCEPTANCE OF MINUTES FROM DECEMBER 14, 2016.

MOTION

A motion was made by Commissioner O'Hagan to accept the December 14, 2016 minutes as distributed. Motion was seconded by Commissioner Flanagan and voted in the affirmative.

MARKETING AND SALES – Jeff Cavender

Friday was the last presentation of the Educate & Innovate grant of iPads. The receiving school was the West Minster Elementary School. The presentation was excellent and very well received by the students and teachers.

The next Tri-State ticket called Ultimate Vegas Getaway streets on February 3rd. This ticket will award trips to the Palazzo in Vegas.

The beginnings of a new dog and cat ticket are in the works. The ticket is anticipated to the launch in the beginning of the summer. There will be a promotion on our Facebook page encouraging players to enter pictures of their dog or cat for a chance to have their pet featured on the ticket. There will also be a donation made to the Vermont Humane Society.

The winter TV ad for the Lottery was shown. This ad is for the Lottery itself and not any one specific ticket. Most of the reviews received have been favorable.

BUSINESS OFFICE – Mary Cassani

Total sales for December were higher than last December due to the additional week of sales. Even with the extra week, Powerball was lower than last year because of the high Powerball jackpot we had last December and into January.

The auditors are expected to come give their report at the next meeting in February. The audit went smoothly and was a clean audit.

Mary went to the Senate Economic Development Committee to testify. They had great questions for her and were very receptive. Overall it was a good meeting.

SECURITY – Mike Ferrant

The agent compliance program has been put on hold until February.

A site visit has been set up for our employees to go to the New Hampshire Lottery's warehouse and watch their process for a day.

INTRALOT – Jeff Lipps

Have begun the process of remediating the audit findings from the MUSL audit. On December 29th met with the Lottery staff focusing on affirming the confidence the Lottery has with Intralot. Out of the meeting came some action items that they have already started working on. A meeting to update the progress that has been made will occur on February 2nd.

ACCEPTANCE OF REPORTS

MOTION

A motion was made by Commissioner Flanagan to accept the reports as presented. Motion was seconded by Commissioner O'Hagan and voted in the affirmative.

Lindsey Kurrle will no longer be serving as a Commissioner on the Vermont Lottery board. She has accepted a position as the Commissioner of the Department of Labor.

A discussion was had regarding Governor Scott's Executive order no. 07-17 the merger of the Department of Liquor Control with the Vermont Lottery Commission.

MOTION

A motion was made at 11:07am by Commissioner Consejo to move into executive session to discuss a personnel issue. There is no anticipated action at the completion of the session. Motion was seconded by Commissioner O'Hagan and voted in the affirmative.

MOTION

A motion was made to move out of executive session at 11:25am. Motion was seconded and voted in the affirmative.

MOTION

A motion to adjourn at 11:28am was made by Commissioner O'Hagan. Motion was seconded by Commissioner Flanagan and voted in the affirmative.


Martha H. O'Connor, Chair