



Vermont Board of Liquor & Lottery

May Minutes

Record of the Meeting of the Vermont Board of Liquor & Lottery held on May 8, 2024, via web.

Members Present: Martin Manahan, Chair, Megan Cicio, Ed Flanagan

Others Present: Wendy Knight, Commissioner, Andrew Collier, Deputy Commissioner, Wesley Lawrence, Katie Fleury, Melissa Heath, Tonia Pryce, Liz Felicciardi, Skyler Genest, Jacob Humbert, Rich Morey, Xixia Johnson, Marina Dosch, Raifer Allen, Brandon King

Meeting Start: 9:00 am.

Additions/Deletions to the Agenda:

- None

Board Actions on Consent Agenda Items:

- Approve minutes from April 2024 Board Meeting – Moved and approved. Motion, Ed Flanagan second Megan Cicio, unanimous
- Approve licenses issued April 1, 2024 – April 30, 2024 – Moved and approved.

Public Comment:

- None

Licensing:

- None

Enforcement:

- Action Item: Docket number 2024-003; Hearing to consider the imposition of monetary penalties, the suspension or revocation of first and third-class licenses granted to Radio Bean, Inc.
 - Resolved

Commissioner Update:

- Lottery sales up 5-6%
- Golden Spin was just released last week.
- VT hosting Tri-state away meeting at Von Trapp.
- Eclipse tickets did well.
- \$2.8 million revenue share for fiscal year sports betting.
- The new Director of Sports Wagering and Contract Compliances will start 5/20.



DEPARTMENT OF LIQUOR AND LOTTERY

- YTD Year over Year liquor sales continue to trend down (4.5% case sales, and 1.62% for dollar sales). This reflects national trend for liquor sales.
- Working with BGS on RFP for new warehouse/office space. Looking at existing spaces as well as a build to suit options. Expected to see this in the next couple weeks, sounds like August before we make a selection.
- OCE hosted a regional New England Liquor Law Enforcement conference this past week at Burke Mountain. Team praised as being the leader in New England.
- Introduced Marina Dosch, new Marketing Manager.
- Jericho Jolley is now open; we are back up to our pre-flood number of 81 802Spirits stores.
- Johnson is still closed.

Other Business:

None

Meeting Adjourned: 9:13am

Next Meeting: June 12, 2024