



Vermont Board of Liquor & Lottery

December Minutes

Record of the Meeting of the Vermont Board of Liquor & Lottery held on December 11, 2024 via web.

Members Present: Martin Manahan, Chair, Megan Cicio, Ed Flanagan, Sam Guy,

Others Present: Wendy Knight, Commissioner; Wesley Lawrence; Jacob Humbert; Skyler Genest, Katie Fleury, Melissa Heath, David Hamlin, Brandon King, Josh Sumner, Douglas Parker, Kevin Grealis, Tonia Pryce, Tammy Pidgeon, Rich Morey, Michael Welch

Meeting Start: 9:00 am.

Additions/Deletions to the Agenda:

None

Board Actions on Consent Agenda Items:

- Approve minutes from October and November 2024 Board Meeting – Moved and approved. Megan Ciccio motion and second Sam Guy, unanimous
- Approve licenses issued October 1, 2024 – November 30, 2024 – Moved and approved.

Public Comment:

- None

Licensing:

- Action Item: Declaratory Ruling Request, The Wine Vault LLC d/b/a Vermont Beer Collective
 - Board approved with conditions, motion Ed Flanagan second Sam Guy - Unanimous

Enforcement:

- None

Commissioner Comments:

- Megamillion jackpot is 670 million
- Ticket sales are driven by jackpots
- Liquor sales improved over last year during this year's Thanksgiving week
- New kiosk location in Randolph will open next week
- Conversion of Jolly's to Stewarts, 38 Jolly stores have been converted to Stewarts and 3 will continue to be 802 spirits stores located in Richford, Jericho, and Alburg



DEPARTMENT OF LIQUOR AND LOTTERY

- Rare spirits raffle drawing scheduled for 12/10 ran into difficulties with vendor handling the draw, raised ~ \$55,000
- Sports wagering YTD is \$2.5 million in revenue share with 65% is coming from NFL betting
- Warehouse/ office is still in a competitive bid process
- Andrew Collier started his new position on Monday as Commissioner at DMV
- Plan to have a New DLL deputy commissioner announced by the end of the year
- Second annual customer satisfaction survey, twice the participation compared to last year
- Lottery agents are the most satisfied and 802Spirits customers are the least satisfied
- First-ever educational conference for In-house trainers planned for March 2025

Other Business:

- Action Item: Approve monthly board meeting schedule for the 2nd Wednesday of the month indefinitely. Motion Megan Cicio second Sam guy

Meeting Adjourned: 9:21 am

Next Meeting: January 8, 2024