



Vermont Board of Liquor & Lottery

February Minutes

Record of the Meeting of the Vermont Board of Liquor & Lottery held on February 8, 2023 via web and phone.

Members Present: Martin Manahan, Chair, Thom Lauzon, Megan Cicio, Sam Guy, Ed Flannagan

Others Present: Wendy Knight, Commissioner; Andrew Collier, Deputy Commissioner; Wesley Lawrence; Jacob Humbert; Skyler Genest, Sr Director of Licensee Ops; Katie Fleury, Program Technician; Melissa Heath, Executive Staff Assistant; Brandon King, Liquor Control Lieutenant ; David Hamlin, Program Technician II; Martin Prevost, Director of Licensing;

Meeting Start: 9:00 am.

Additions/Deletions to the Agenda:

None

Board Actions on Consent Agenda Items:

- Approve minutes from January 11 2023 Board Meeting – Moved and approved. motion Ed Flannagan Second Thom Lauzon unanimous
- Approve licenses issued January 1, 2023 – January 31, 2023 – Moved and approved. Motion Ed Flannagan Second Thom Lauzon

Public Comment:

- None

Licensing:

- None

Enforcement:

- None

Commissioner Comments:

- Sale Report for lottery y/y up 10%
- y/y sales increase of about 3% for liquor
- out of stocks are considerably down High-volume category is about 6%
- Just ask for ID Campaign launched.



DEPARTMENT OF LIQUOR AND LOTTERY

- Sci games still working on static issues causing failure to dispense tickets
- Tammy has been out in the field with sci games and working with agents to see what constructive criticism they have.
- UAT Acceptance testing
- Annual audits on retail stores
- 9.4\$ millions in commissions 227 million dollars to winners
- New marketing manager building platforms.
- Sports betting has momentum taking testimony currently. Expecting this to pass this year.
- Working Omnibus Bill, cleaning up festival permits as well as number of farmers market permits.

Other Business:

- Presentation of final Proposed Rule. Motion by Thom Lauzon Second Megan Cicio unanimous.
- Five minor changes from last proposal. Public Comment Session ended 1/30/23
- Update to Gen Reg #4 events on permitted events on Licensed premises
- Update to Gen Reg #28
- Advertising regulation #2 was removed as well as #6
- Section 6 use of credit cards by 3rd class licensees, boards ruling on this verbiage was also updated.
- Wholesale regulation 8 updated for electronic invoices can be maintained to comply with the regulation.

Meeting Adjourned: 9:33am

Next Meeting: March 8, 2023