



Vermont Board of Liquor & Lottery

July Minutes

Record of the Meeting of the Vermont Board of Liquor & Lottery held on July 13, 2022 via web and phone.

Members Present: Martin Manahan, Chair, Thom Lauzon, Megan Cicio, Ed Flanagan, Sam Guy

Others Present: Wendy Knight, Commissioner; Andrew Collier, Deputy Commissioner; Wesley Lawrence, Board Counsel; Jacob Humbert, Assistant Attorney General; Brian Evans, Financial Director II; Brandon King, Executive Officer of Compliance & Enforcement; Katie Fleury, Program Technician I; Rich Morey, Director of Retail Operations; Skip Whitman, Lottery Marketing Manager; Spencer Ault, Public;

Meeting Start: 9:00 am.

Additions/Deletions to the Agenda:

VCJC Petition withdrawn

Seeking board approval of bid selection for agency in West Rutland location

Board Actions on Consent Agenda Items:

- Approve minutes from June 8, 2022 Board Meeting – Moved and approved. unanimous
- Approve licenses issued June 1, 2022 – June 30, 2022 – Moved and approved. unanimous

Public Comment:

None

Licensing:

Enforcement:

- Docket 2022-006 Park Place Tavern Decision
 - Formal order ready to go out today, conclusion licensee DBA Park Place Tavern violated Gen Reg 17 to be suspended 3 days to be issued within 60 days must be three consecutive weekend days – unanimous vote

Commissioner Comments:

- Powerball Jackpot winner
- Lottery sale first week of fiscal year is down 6.43% from last year
- Projected \$2.9M in weekly lottery sales; actuals are trending at \$2.8M per week
- Sports betting is a priority for next legislative session
- \$100M in retail liquor sales last fiscal year
- Retail sales down 6% the first week of fiscal year
- RTD transition to private sector effective July 1; monitoring sales of ones we still have
- Lottery conversion UAT testing for Intralot to SciGames
- First agent newsletter from SciGames training went out to lottery agents
- Liquor online licensing portal is now in communication phase
- Policy and budget development begins again in September
- Sports betting study committee meets September 1- December 15. Report due December 15
- To-go cocktail study report due January 15, 2023
- Agency of Administration is tasked with privatization study
- Retail Ops reassessing retail partners; putting Middlebury, Richford and Alburg out to bid
- Price increases effective August 1. 28 suppliers gave notice of prices increase, representing about 14% of supplies. This is 181 SKUs which represents about 13% of inventory.
- New Employees Adam and David
- Lottery-sponsored Thunder Road event tomorrow 7/14; Mountaineers next Wednesday and Lake Monsters next Friday
- Moving offices July 27th & 28th
- Employee appreciation Friday the 29th
- Out of stock is about 18%
- Commissioner Knight is representing DLL at Vermont Police Academy graduation

Other Business:

- VCJC Training Petition – JamieLee Bedard – WITHDRAWN
- Credit Card Use for On-premise Licensees
 - Use of business debit/credit card motion Thom Lauzon second Megan Cicio – Unanimous
- Revised Mega Million and Powerball rules – changes in terminology – first notice hearing moved and approved - unanimous – Needs second notice hearing which will be held in August meeting
- West Rutland seeking approval for new 802 Store at Beverage King Motion Thom second Ed unanimous



Meeting Adjourned: 9:42am

Next Meeting: August 10, 2022