

## Vermont Board of Liquor & Lottery

### Approved Minutes

Record of the Meeting of the Vermont Board of Liquor & Lottery held February 12, 2020 at Division of Liquor Control, 13 Green Mountain Drive, Montpelier, Vermont.

**Members Present:** Martin Manahan, Chair, Thom Lauzon, Sam Guy, Ed Flanagan, and Sabina Haskell, Members

**Others Present:** Patrick Delaney, Commissioner, Gary Kessler, Deputy Commissioner, Jacob Humbert, Assistant Attorney General, Martin Prevost, Director of Licensing, Skyler Genest, Director of Enforcement, Kenneth Alburne, Shelburne Vineyard Owner, Paul Saylor, Zero Gravity Owner, Jessica Robles Worch, Program Technician

**Meeting Start:** 9:00 am.

**Additions/Deletions to the Agenda:**

- Personal Issues

**Public Comment:** None

**Board Actions on Consent Agenda Items:**

- Approval of November and December 2019 Board Meeting minutes: **Motion Approved**
- Approval of licenses issued December 1, 2019 – January 31, 2020: **Motion Approved**
- Approval of new January listings: **Motion Approved**

**Licensing:**

- Formal Board Approval of the decision in the Matthew Reveal Matter: **Motion to move**
- Lottery Licensing Agreement Modifications: Assignment policy of tickets other than the purchaser. Tickets bought by employees on duty. **Motion Approved**
- Beer wholesaler extension of credit to retailers, COD regulation. **Motion to move**
- Proposal for ready to drink products sales by distributor or private sector. **Motion to oppose the bill**
- Approval of the Licensing portal project. **Motion Approved**
- Allow licensees to transact DLC purchases with a credit card. **Motion to move forward**

**Enforcement:**

- Discussion about proposal of wine manufacturers ability to serve wine by the glass, excepting health license. **Motion to support moving bill as presented**

**Lottery:**

- Lost sales of 0.66% behind compared to last year. 6% behind on profitability perspective.
- Draw games have 50% profit.
- Jackpot game increased in sales.
- Expansion about introducing Keno game to be added in the budget.
- Problem with gambling free treatment. Some of the budget will be spent in advertising.
- Grant for two elementary schools for equipment.

**Commissioner Comments:**

- Legislature updates, budget approved to increase spending in the liquor division.
- Gambling grant for campaign about gambling addiction approved.
- HR update, financial specialist Robert Wohland promoted to Lottery division.
- Waitsfield agency had fire damage from adjoining business. Liquor agency is open with limited hours.
- Bristol agency opened.
- Agency in Sharon sold to Maplefields.
- Agency in Vergennes is for sale.
- Agency in Woodstock, working with signage limitations.
- Regulation rewrite still in progress after three public meetings.
- Education projects. Training videos update, improvement in the training manuals, improvement of testing.

**Other Business:** Personal Matter to move during Executive Session

**Meeting Adjourned at 11:55 am**

**Next Meeting on March 11, 2020**