

## DRAFT MINUTES

Record of the Meeting of the Liquor Control Board held January 17, 2018  
at 13 Green Mountain Drive, Montpelier, Vermont

LCB Members present: Martin Manahan Chair, Sam Guy, and Devon Fuller, Members.

Others Present: Patrick Delaney, Commissioner, Gary Kessler, Deputy Commissioner, Wesley Lawrence, Board Counsel, and Laurie Pecor, Administrative Coordinator

9:30 a.m. Meeting begins.

- Additions/Deletions to agenda: None
- Board action on draft minutes and meeting held on December 13, 2017 - Approved
- Board action on new licenses and permits issued December 1, 2017 through December 31, 2017 – Approved. There were questions concerning what types of licenses and permits are included in the new licenses and permits issued and does it include current licensees. Renewals will be included starting in February 2018.
  
- Public Comment – no one is present for Public Comment
  
- Discussion on required legislative report submission. Several reports were required to be submitted on or by January 15, 2018. This includes: The retail foot print report which was required in 2016 to evaluate our strategy to recapturing sales that we had lost to New Hampshire, Title 7 fines and penalty evaluation report, a report on our raffles and sweepstakes in 2017, our Annual Report, and the annual tobacco report all have been submitted or would be submitted prior to their deadlines.
  
- BGS vehicle leasing mandate: The Department of Liquor Control has been granted a waiver from the policy of mandating that departments with vehicles lease vehicles from BGS instead of purchasing our own.
  
- Commissioner comments:
  1. December review: This was a record month. We increased the business by about 393,000 dollars. This is the first month in the Department’s history that

the department has exceeded 9 million dollars. The gross income figure was nine million three hundred and seventy-four thousand dollars.

2. Tragically and suddenly Stacey Hanchett who has worked in the Warehouse for 37 years passed away. The Warehouse team has been covering Stacey's spot at the moment.
3. Flooding in the Johnson Agency.
4. Liquor/Lottery merger bill was read in committee on December 15, 2017. It's likely that the house will vote on it and it will pass.
5. Media exposure for the Department including a story on bootlegging that received national attention and several stories in the pipeline including on our age verification initiative and the sweepstakes and raffle report.
6. Discussion on the closure of the East Poultney Agency
7. Discussion on the closure of the Stamford Agency
8. Discussion on stores that are on probation for EFT bounces.
9. Illegal importation
10. Auditors request for information
11. Julian Sbardella term ends the end of the month and will not be reappointed.
12. NABCA who will attend for the Department in May?

11:32 a.m. Board adjourns.

NEXT MEETING IS FEBRUARY 14, 2018