

Vermont Board of Liquor & Lottery

December 8, 2021 Minutes

Record of the Meeting of the Vermont Board of Liquor & Lottery held December 8, 2021 via in-person, web and phone.

Members Present: Martin Manahan, Chair, Megan Cicio, Thom Lauzon

Others Present: Wendy Knight, Deputy Commissioner, Andrew Collier, Don Wenner, Skyler Genest, Martin Prevost, Jacqueline Posley, Brendan Day, Brian Evans, Skip Whitman, Sylvia Buzzell, Dustin Gile, Brian Evans, Tonia Pryce, Robert Wohland, Danielle Jensen, Tammy Pidgeon, Wesley Lawrence, Jacob Humbert, Katie Fleury, Cheryl Mowel, Jake Feldman, Debra Pierce, Jonathan Kelley, Jake Marren, Bret Hodgdon.

Meeting Start: 9:00 am.

Additions/Deletions to the Agenda:

- None

Board Actions on Consent Agenda Items:

- Approve minutes from September 2021 Board Meeting – **Moved and approved.**
- Approve minutes from October 2021 Board Meeting – **Moved and approved.**
- Approve minutes from November 2021 Special Board Meeting – **Moved and approved.**
- Approve licenses issued September 1, 2021 – November 30, 2021 – **Moved and approved.**

Public Comment:

- None

Licensing:

- WRJ request to establish “boutique style” liquor store and multi-license space. Board approves licensee holding a first-class license. Currently hold a second-class license and a Lottery license (Title 31 651). Board will review Lottery question and advise at Board meeting on Wednesday, December 15, 2021.
- Seven agencies changing hands or starting new – WRJ, Windsor (transfer), Brattleboro (extended contract through end of May), Harmonyville (change of owner next month), Arlington (changing owner, no closing date), Rutland (Tops Market selling to Grand Union 01/17/2022), West Brattleboro (change of internal ownership).

Enforcement

- None

Deputy Commissioner Comments:

Liquor Control

- Welcome home to Skyler.
- 3 new team members today – Andrew Collier, incoming Deputy Commissioner; Jacqueline Posley, Legislative & Communications Liaison; Brendan Day, Program Technician II, Licensing.
- Y-T-D 7.3% increase in sales vs 2020, 6.5% month over month.
- Out of stocks declining. Declined from 15% to 10-12%.
- FY23 budget submitted.
- Preparing for legislative session.

Lottery

- Continuing transition from IntraLot to Scientific Games.
- Retail agents experiencing staff shortages.

Other Business:

- Bret Hodgdon, Managing Partner of Davis & Hodgdon Associates, gives summary results of annual Lottery audit.
- VCPM Consultancy Update – Jake Marren presenting, Jake Feldman, Debra Pierce, Jonathan Kelley, team members.

Meeting Adjourned: 10:17 am

Next Meeting: December 15, 2021